



iSKİD

AIR CONDITIONING
& REFRIGERATION
MANUFACTURERS'
ASSOCIATION



TÜRKİYE **HVAC&R** INDUSTRY GUIDE

Türkiye
 Turkish
HVAC-R

Best Value, Wide Product Range, Home of Quality



AIR CONDITIONING & REFRIGERATION MANUFACTURERS' ASSOCIATION

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Who is İSKİD?

The air conditioning and refrigeration industry, which has emerged in the 1950s in Türkiye, developed very quickly. İSKİD was established in 1992 with the contributions of prominent companies in the sector, to conduct work towards achieving sustainable and regulated HVAC&R Industry development in compliance with the world.

Over 100 member companies are gathering under İSKİD's roof to conduct activities for the development of the industry and to produce with high-quality standards.

The objective of İSKİD:

To ensure cooperation between the members that are manufacturers and/or importers of climatization, refrigeration and air conditioning devices in Türkiye and work on finding solutions for their problems,

To protect the rights of air conditioning consumers and companies on a national and international level;

To conduct activities that will ensure companies to protect the environment while providing solutions for the country's HVAC&R needs and contribute to the country economy by supporting energy efficient product solutions.

Mission:

To realize strategic plans for the development of the Air Conditioning Industry and the actions that will carry out these strategies in cooperation with the sector and the other stakeholders.

Vision:

To raise the Air Conditioning Industry to a reputable and leading position both in our country and abroad through its work increasing public life quality, to be sensitive to the environment, innovative, reliable and competitive.

Goals:

- To develop the sector's research-development infrastructure and university-industry cooperation,
- To encourage the training of a qualified workforce for the sector,
- To encourage the use of renewable energy resources, high-end products, innovative technologies and applications,
- To increase activity in the national and international media,
- To track and update regulations and standards, create specifications when needed, perform market monitoring more effective and prevent unfair competition to maintain a more trustworthy sector image,
- To promote and support industry-Government relations,
- To introduce high-quality Turkish product image to the international market and increase our reputation.
- To increase cooperation with international organizations.

Member of



Wer ist ISKID?

Im Jahr 1950 fand das Leben im Klima- und Kältesektor in der Türkei statt und hat sich rasch entwickelt. ISKID wurde 1992 mit dem Beitrag führender Unternehmen und Einzelpersonen des Klima- und Kühlungssektors gegründet, um diese Entwicklung gesünder und schneller zu gestalten.

Heute bestehend ISKID aus den wichtigsten Herstellern und Importunternehmen mit einer Zahl von mehr als 100 Mitglieder und repräsentieren 90% des Marktes in der Türkei. Dies ist eine effektive Organisation die durch die Kraft der Entwicklung des Klimasektors, die Führung im internationalen Wettbewerb und Aktivitäten im Namen der Türkei im Bereich Klimatisierung Sektor sich zu platzieren.

Zweck von ISKID:

Durch Kooperation zwischen den Mitgliedern Lösungen für Probleme der Mitglieder zu erschaffen,

Klimaanlagen Rechte von Produzenten und Verbrauchern auf nationaler und internationaler Ebene zu schützen;

Um sensibel auf die Umwelt während der Heizungs-, Kühlungs- und Lüftungsbedürfnisse des Landes zu reagieren und Aktivitäten durchzuführen, die zur Volkswirtschaft beitragen.

Mission:

Um die strategischen Pläne für die Entwicklung des Sektors umzusetzen, die Maßnahmen, die diese Pläne in einer effektiven Zusammenarbeit mit den Mitgliedern und anderen Interessengruppen des Sektors zu verwirklichen.

Vision:

Den Klimatisierungs-Sektor mit seinen innovativen, zuverlässigen und

wettbewerbsfähigen Eigenschaften, die die Umwelt in seinen Arbeiten schützen und die Lebensqualität der Gesellschaft erhöhen, zu einer respektablen und führenden Position im In- und Ausland zu bringen.

Ziele:

- Entwicklung der Forschungs- und Entwicklungsinfrastruktur des Sektors und der Zusammenarbeit zwischen Hochschule und Industrie,
- Förderung der Ausbildung qualifizierter Arbeitskräfte für den Sektor,
- Förderung der Nutzung erneuerbarer Energiequellen, hocheffizienter Produkte und innovativer Technologien,
- Effizienzsteigerung in nationalen und internationalen Medien,
- Schutz des Images des verlässlichen Sektors durch Befolgung der Vorschriften und Normen, Aktualisierung, Festlegung von Spezifikationen und Aktivierung der Marktüberwachung sowie Verhinderung unlauteren Wettbewerbs.
- Beziehungen zwischen der Industrie und dem Staat zu stärken,
- Die Qualität des türkischen Images auf den internationalen Märkten zu fördern und seinen Ruf zu steigern;
- Das Hauptaugenmerk lag auf Themen wie der Verstärkung der Zusammenarbeit mit internationalen Institutionen.

Mitglied von



¿Quién es İSKİD?

El sector de aire acondicionado y refrigeración, que empezó a animarse por los años 1950, ha mostrado un desarrollo rápido en Turquía. İSKİD se fundó en 1992 con la participación de las empresas principales del sector de aire acondicionado y refrigeración y de algunos individuos para dirigir proyectos con el objetivo de hacer seguro ese desarrollo con más rapidez.

İSKİD representa 90% del Mercado de la Climatización de Turquía con más de 100 afiliados.

Hoy en día, İSKİD dirige actividades de parte del sector para que desarrolle el sector de climatización a través de la unión de los fabricantes de los aparatos de Climatización, Refrigeración y Aire Acondicionado y de los representantes autorizados de Turquía de fabricantes internacionales y para adelantarlo a la competencia internacional.

El objetivo de İSKİD es realizar trabajos para solucionar problemas de los afiliados asegurando la colaboración entre los afiliados que son los fabricantes y/o los importadores de los aparatos de climatización, refrigeración y aire acondicionado en Turquía; defender los derechos de las empresas y del consumidor de aires acondicionados en el nivel nacional y universal; realizar actividades que contribuyen a la economía nacional y que preocupa por el medio ambiente mientras satisfacer la necesidad de aires acondicionados del calentamiento y del enfriamiento del estado.

Visión:

A través de sus trabajos que mejoran la calidad de vida, llevar nuestro sector a una posición prestigiosa y innovadora en el interior y el extranjero gracias a su característica competitiva, fiable, innovadora y cuidada con el medio ambiente.

Misión:

Implementar los programas estratégicos sobre el desarrollo del sector y las acciones para realizar esas programas junto con sus afiliados y con otros accionistas del sector a través de una colaboración eficaz.

Objetivos:

- El progreso de la infraestructura entre investigación y desarrollo del sector y la mejora de colaboración entre universidad y industria,
- La incitación de educar una fuerza laboral cualificada y apropiada al sector,
- La incitación de utilización de fuentes renovables de energía, de productos con alto rendimiento y de tecnologías y prácticas innovadoras,
- El aumento de actividad de los medios de la comunicación,
- El seguimiento, la actualización y la formación de documento en caso de necesidad del reglamento y del estandar, La protección de imagen fiable del sector evitando la competencia injusta a través de activación de vigilancia del mercado,
- El fortalecimiento de relaciones entre Industria y Estado,
- La presentación de la imagen del producto Turco de Alta Calidad en el mercado internacional y el aumento del prestigio suyo,
- La ampliación de colaboración con las organizaciones internacionales que son los temas identificados como el base fundamental.

Miembro de



ما هي ISKİD ؟

لقد حقق قطاع منتجات التكييف والتبريد نمواً وتطوراً كبيراً في تركيا منذ فترة 1950. وبهدف إجراء أعمال تجعل هذا النمو سريعاً وصحيحاً، تم تأسيس ISKİD جمعية صناعي منتجات التكييف والتبريد عام 1922 بمساهمات أشخاص وشركات رائدة في هذا القطاع.

وبعد أعضاء يزيد عن المئة، تمثل ISKİD نسبة 90% سوق منتجات التكييف في تركيا.

وفي الوقت الحالي، تقوم ISKİD بإيجاد فاعليات وأنشطة لتطوير قطاع منتجات التكييف في تركيا ورفعه إلى مستوى المنافسة العالمية بالتعاون مع صناعي منتجات التكييف والتبريد وممثلي الشركات العالمية في تركيا.

تهدف ISKİD إلى تحقيق تعاون أعضائها من صناعي ومصدري أجهزة التكييف والتبريد في تركيا، وإيجاد دراسات لإيجاد حلول لمشاكل الأعضاء، والحفاظ على حقوق المستهلك، والشركات في قطاع التكيفات، والمساهمة في نمو اقتصاد البلاد ورفع مستوى الوعي البيئي أثناء تلبية الاحتياجات المتعلقة منتجات التدفئة والتبريد في تركيا.

رؤيتنا:
نقل قطاعنا إلى مكانة محترمة ورائدة في الأسواق المحلية والدولية بمواصفات ابتكارية وموثوقة وتنافسية، تحترم البيئة في أعمالها التي تزيد من الجودة المعيشية في المجتمع.

هدفنا:
تنفيذ خطط إستراتيجية لتطوير القطاع، والإجراءات التي تساعد على تحقيق هذه الخطط بالتعاون الفعال مع أعضاء الجمعية وأصحاب المصلحة الآخرين في القطاع.

الأهداف:

- تبني أهدافنا موضوعات تحسين البنية التحتية للبحث والتطوير والتعاون بين الجامعات والصناعة في هذا القطاع
- تشجيع تأهيل القوى العاملة المؤهلة بشكل يناسب لهذا القطاع
- تشجيع استخدام مصادر الطاقة المتجدد والم المنتجات عالية الكفاءة والتكنيات والتطبيقات المتقدمة
- زيادة الفعالية في وسائل الإعلام المحلية والدولية
- متابعة وتحديث اللوائح والمعايير وتحديد المواصفات عند الضرورة
- الحفاظ على صورة القطاع كقطاع موثوق به عن طريق منع المنافسة غير العادلة من خلال تعزيز مراقبة الأسواق
- تعزيز العلاقات بين قطاع الصناعة والدولة
- تعزيز صورة البضائع التركية عالية الجودة في الأسواق الدولية وتحسين سمعتها
- زيادة التعاون مع المؤسسات الدولية

عضو في



ISIB TURKISH
HVAC-R

TÜRKİYE
IMSAD
İNŞAAT MALZEMELERİ SANAYİCİLER DERNEĞİ
ASSOCIATION OF BUILDING CONSTRUCTION MATERIALS MANUFACTURERS

Кто такой ISKID?

Турецкий сектор производства кондиционеров и холодильного оборудования был основан в 1950-х гг. и продемонстрировал стремительное развитие.

Ассоциация ISKID была основана в 1992 году при поддержке ведущих фирм и индивидуальных предпринимателей сектора производства кондиционеров и холодильного оборудования с целью ускорения этого развития.

ISKID объединяет более 100 компаний-членов для проведения мероприятий по развитию отрасли и производства с использованием высококачественных стандартов.

Целями ISKID являются:
Обеспечить сотрудничество среди членов ассоциации, которые являются производителями и/или импортерами оборудования для кондиционирования воздуха и рефрижерации в Турции, и совместно работать над поиском решений текущих проблем,

Защищать права потребителей турецкого оборудования для кондиционирования воздуха и рефрижерации, а также компаний, как на национальном, так и международном уровнях,

Принимать меры по удовлетворению потребностей в сфере кондиционирования воздуха и рефрижерации, учитывая состояние окружающей среды и национальной экономики.

Миссия:

Разработка стратегических планов для развития сектора, а также проведение действий, направленных на реализацию стратегии в сотрудничестве с сектором и другими заинтересованными сторонами сектора.

Видение:

Упрочить лидирующие позиции сектора в Турции и за рубежом путем повышения публичности, надежности, конкурентоспособности и внедрения инноваций.

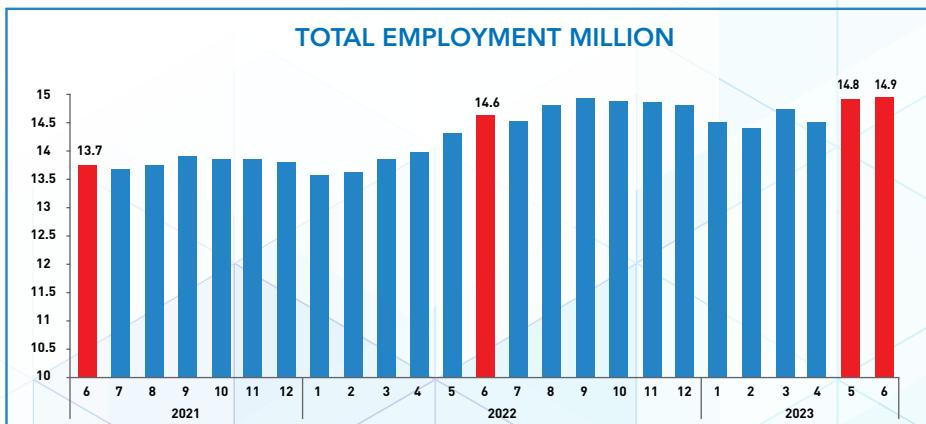
Цели:

- Развить инфраструктуру в области научных исследований сектора и наладить сотрудничество между промышленностью и университетами
- Поощрять подготовку квалифицированной рабочей силы для сектора,
- Стимулировать использование возобновляемых источников энергии, продуктов с высоким выходом, инновационных технологий и приложений,
- Повысить активность в национальных и международных средствах массовой информации,
- Отслеживать и обновлять правила и стандарты, составлять спецификации при необходимости, мониторить рынок более эффективно и предотвращать недобросовестную конкуренцию для поддержания заслуживающего доверия имиджа сектора,
- Усилить взаимоотношения между отраслью и государством,
- Представить образ турецкого продукта высокого качества на международном рынке и повысить репутацию,
- Расширить сотрудничество с международными организациями

Член



ECONOMIC DEVELOPMENTS AND EXPECTATIONS



SOURCE: TURKISH STATISTIC INSTITUTION

GLOBALLY ACCREDITED GRADUATES FROM COMPETENT UNIVERSITIES

ISTANBUL
TECHNICAL
UNIVERSITY



MARMARA
UNIVERSITY



YILDIZ
TECHNICAL
UNIVERSITY



ISTANBUL
COMMERCE
UNIVERSITY



ISTANBUL
UNIVERSITY



ACADEMIC COLLABORATIONS

ISTANBUL
AREL
UNIVERSITY



GEBZE
TECHNICAL
UNIVERSITY



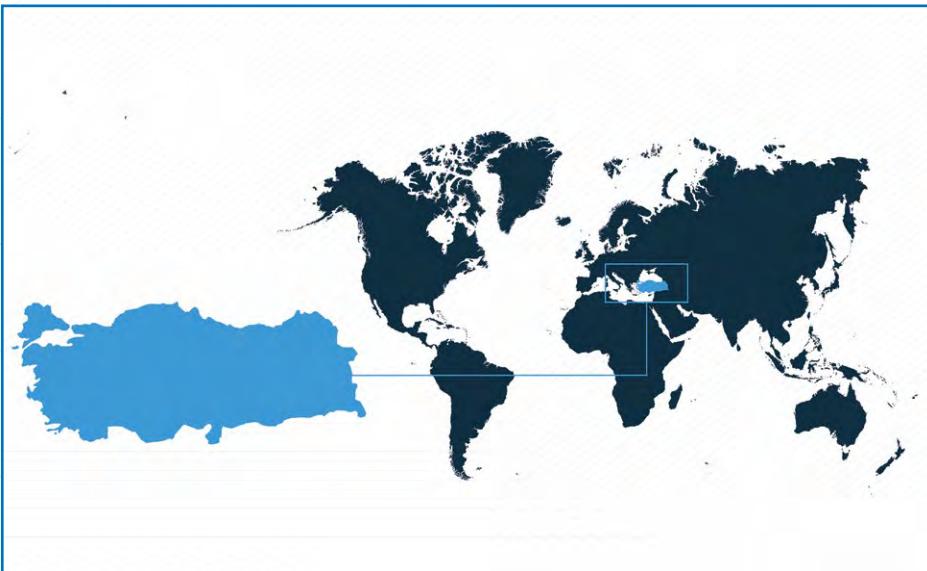
EGE
UNIVERSITY



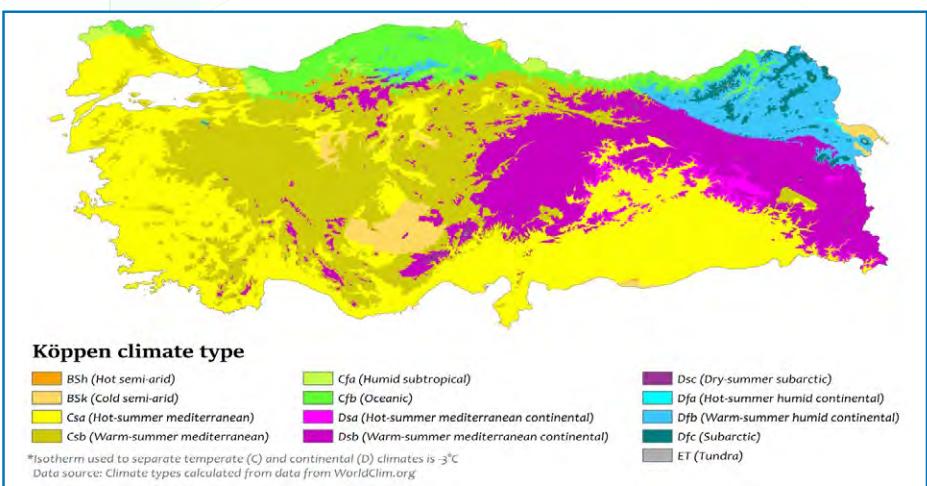
TURKISH-DEUTSCHE
UNIVERSITÄT



HIGH-QUALITY UNITS WITH COMPETITIVE PRICES LOCATED IN CENTER OF WORLD TRADE



TÜRKİYE HAS FOUR-SEASONS WITH A -25 to +40 CELCIUS DEGREES



Köppen climate type

- █ BSh (Hot semi-arid)
- █ BSk (Cold semi-arid)
- █ Csa (Hot-summer mediterranean)
- █ Csb (Warm-summer mediterranean)

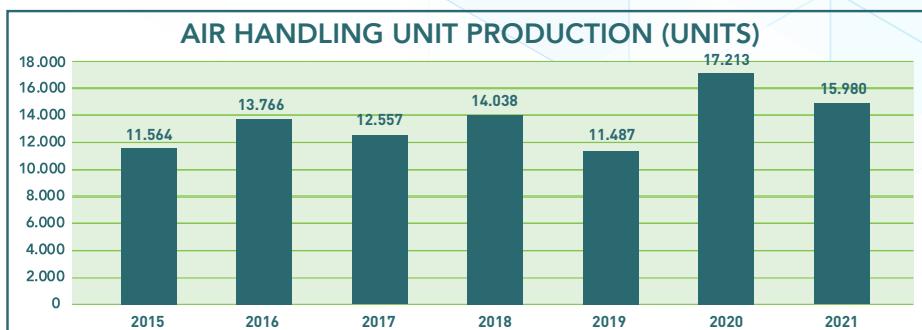
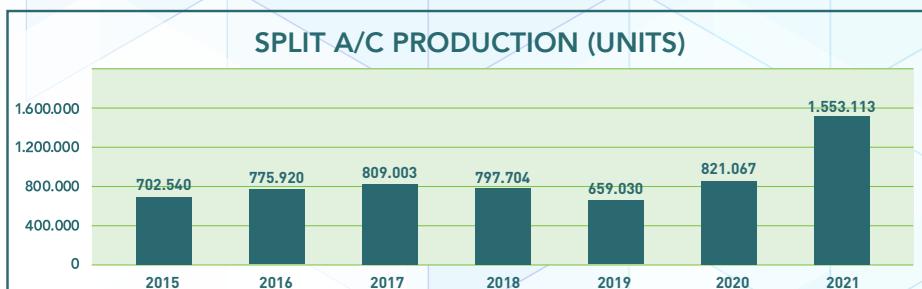
- █ Cfa (Humid subtropical)
- █ Cfb (Oceanic)
- █ Dsa (Hot-summer mediterranean continental)
- █ Dsb (Warm-summer mediterranean continental)

- █ Dsc (Dry-summer subarctic)
- █ Dfa (Hot-summer humid continental)
- █ Dfb (Warm-summer humid continental)
- █ Dfc (Subarctic)
- █ ET (Tundra)

*Isotherm used to separate temperate (C) and continental (D) climates is -3°C
Data source: Climate types calculated from data from WorldChim.org

PRODUCTION AND CAPABILITIES

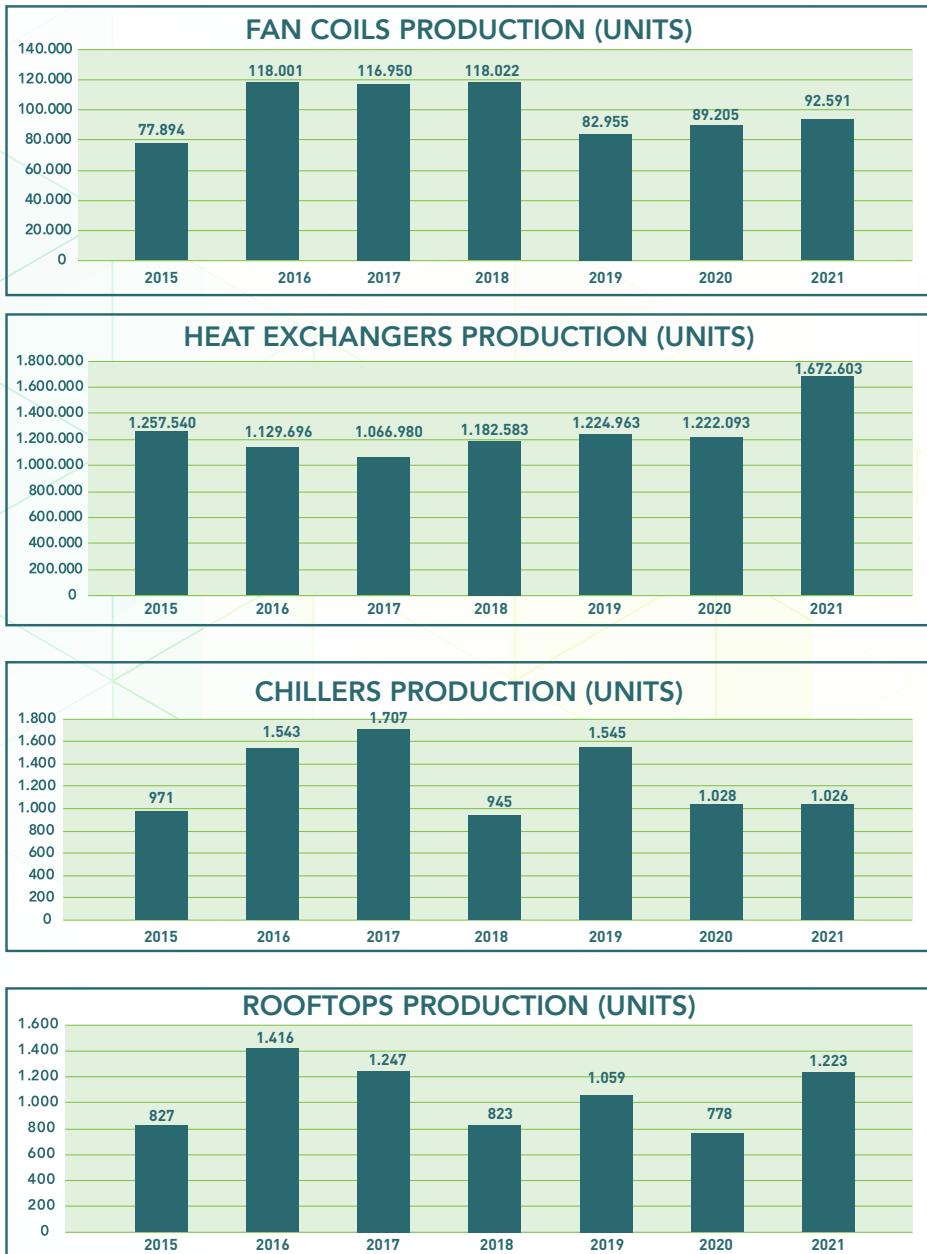
- Large Scale of Turkish and Global Companies
- Modern Production Capacity and Technology
- Product Diversification and Specilization
- Global Companies and Large Scale Turkish Companies
- Harmonization With EU Product Standards and Adapted with Newest EU Regulations
- Competent Workforce and Engineering
- Efficient and Competent Logistics Infrastructure
- Global R&D Activities



SOURCE: İSKİD

Please contact our association to obtain current İSKİD's statistics data.

PRODUCTION AND CAPABILITIES

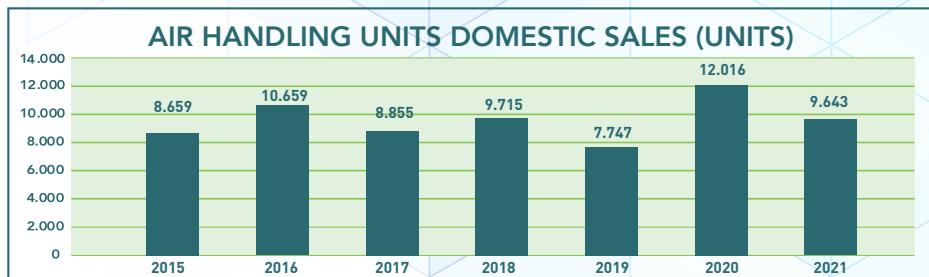
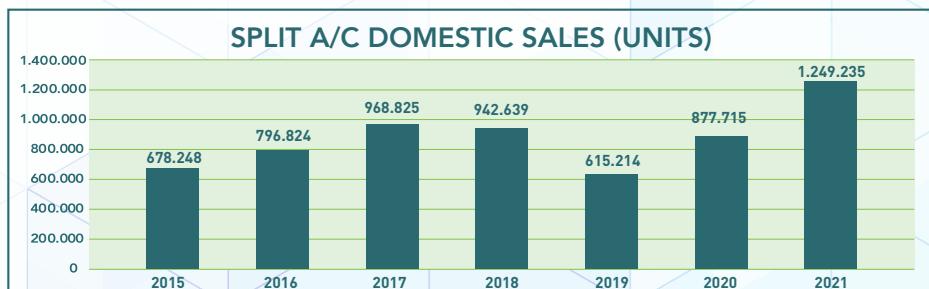


SOURCE: İSKİD

Please contact our association to obtain current İSKİD's statistics data.

DOMESTIC MARKET

- Domestic Market has extending demand for innovative products
- Turkish market is sensitive for indoor air quality
- Cold chain is playing vital role in food & health applications



SOURCE: İSKİD

Please contact our association to obtain current İSKİD's statistics data.

DOMESTIC MARKET

HEAT EXCHANGERS DOMESTIC SALES (UNITS)



CHILLERS DOMESTIC SALES (UNITS)



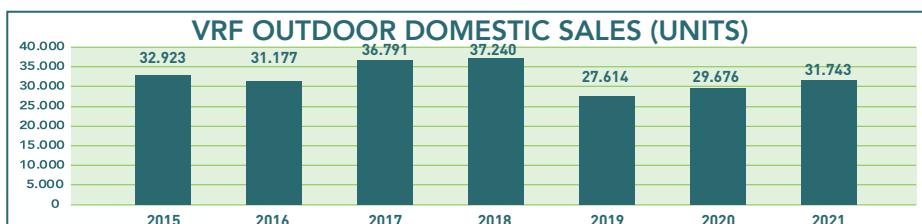
ROOFTOPS DOMESTIC SALES (UNITS)



VRF INDOOR DOMESTIC SALES (UNITS)



VRF OUTDOOR DOMESTIC SALES (UNITS)



SOURCE: İSKİD

Please contact our association to obtain current İSKİD's statistics data.

EXPORT AND MARKET DYNAMICS

- Half of production is exported
- Türkiye's HVAC&R exports increased 67% in last 10 years
- Turkish Export motto is "Best Value, Extended Product Range, Home of Quality"

**First 20 Countries – Turkish HVAC-R Export
2023 January - December**



Global HVAC-R Industry reached over 580 B USD

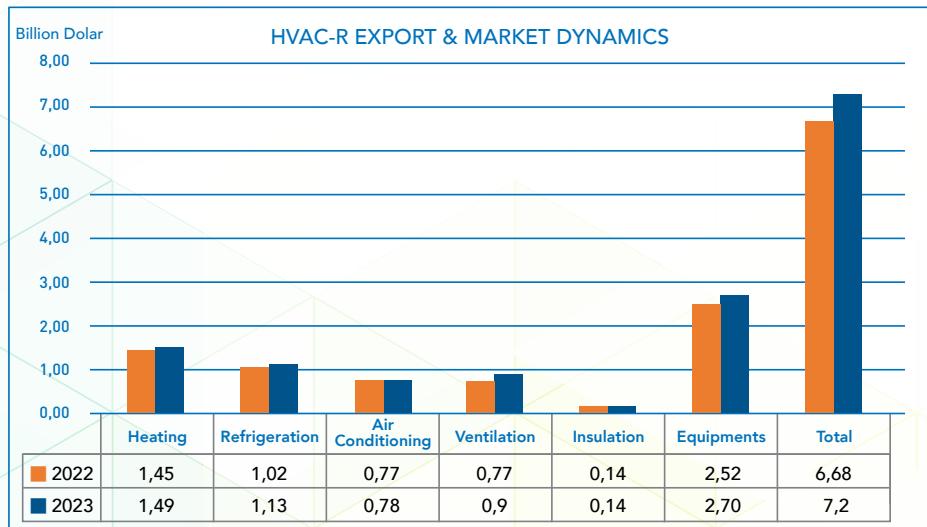
Turkish HVAC-R Exporters have 1,3% share from market

2028 Target is 1,5% from HVAC-R Market

SOURCE: TURKISH HVAC-R EXPORTERS ASSOCIATION

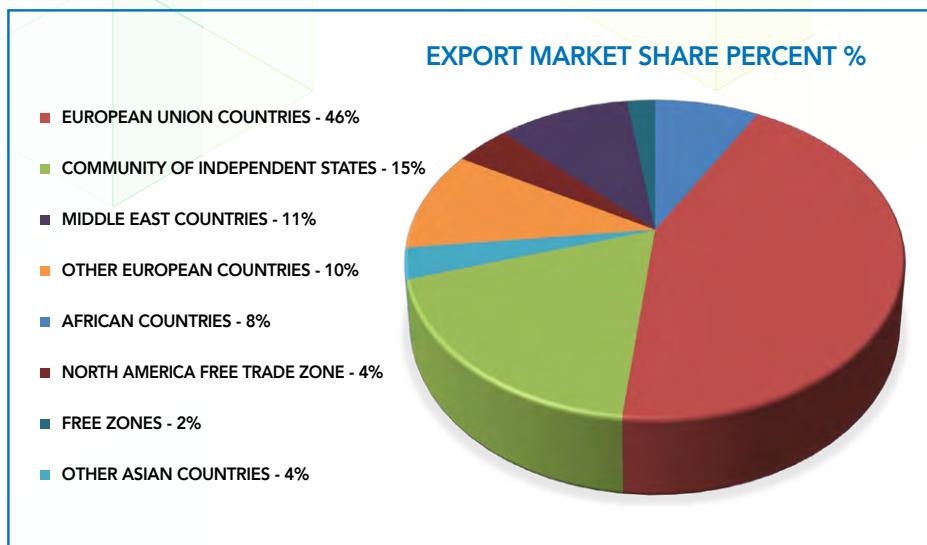
EXPORT AND MARKET DYNAMICS

TURKISH HVAC-R INDUSTRY EXPORT HAS A LARGE PRODUCT DIVERSIFICATION



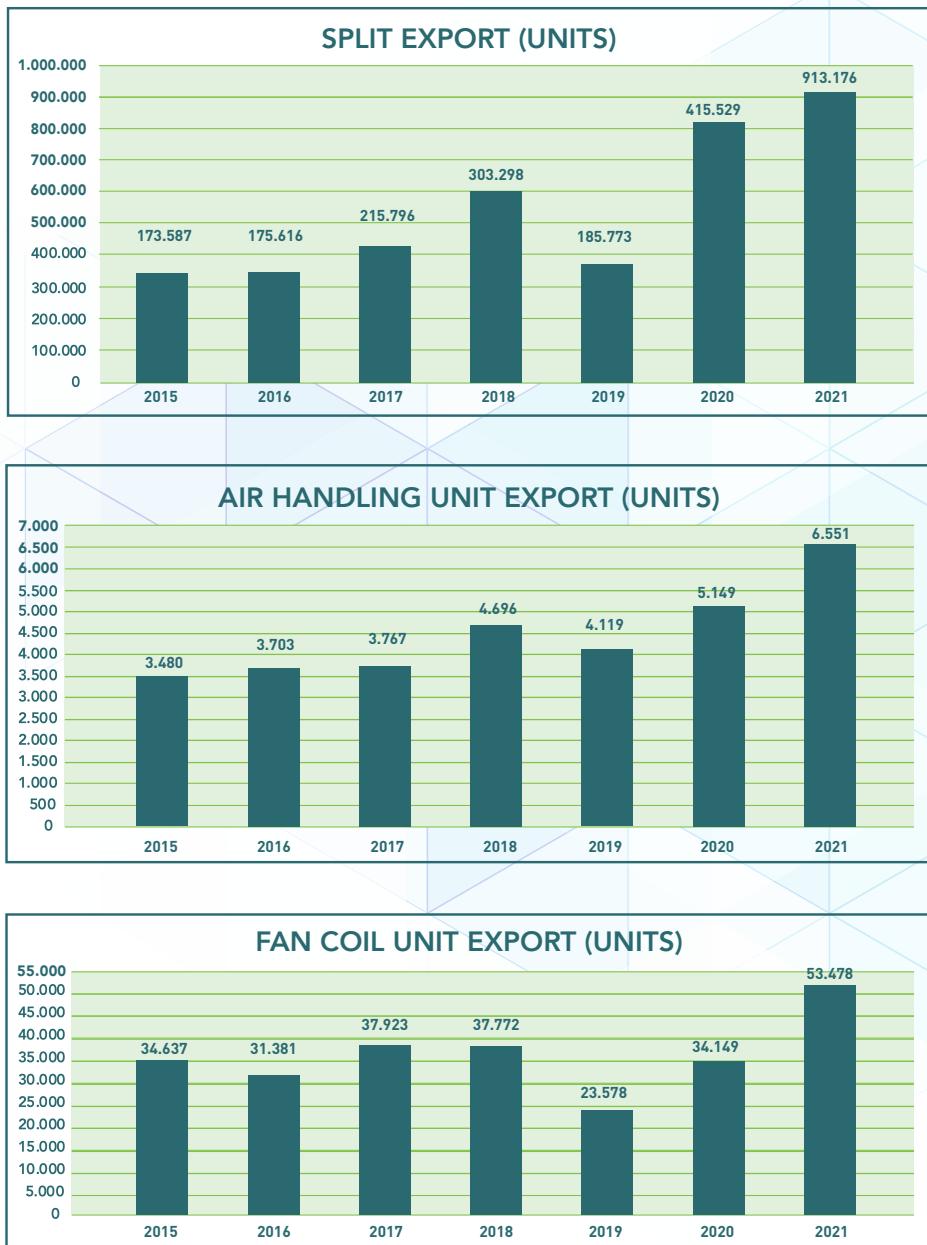
SOURCE: TURKISH HVAC-R EXPORTERS ASSOCIATION

TURKISH HVAC-R INDUSTRY EXPORT HAS A LARGE PRODUCT DIVERSIFICATION



SOURCE: TURKISH HVAC-R EXPORTERS ASSOCIATION

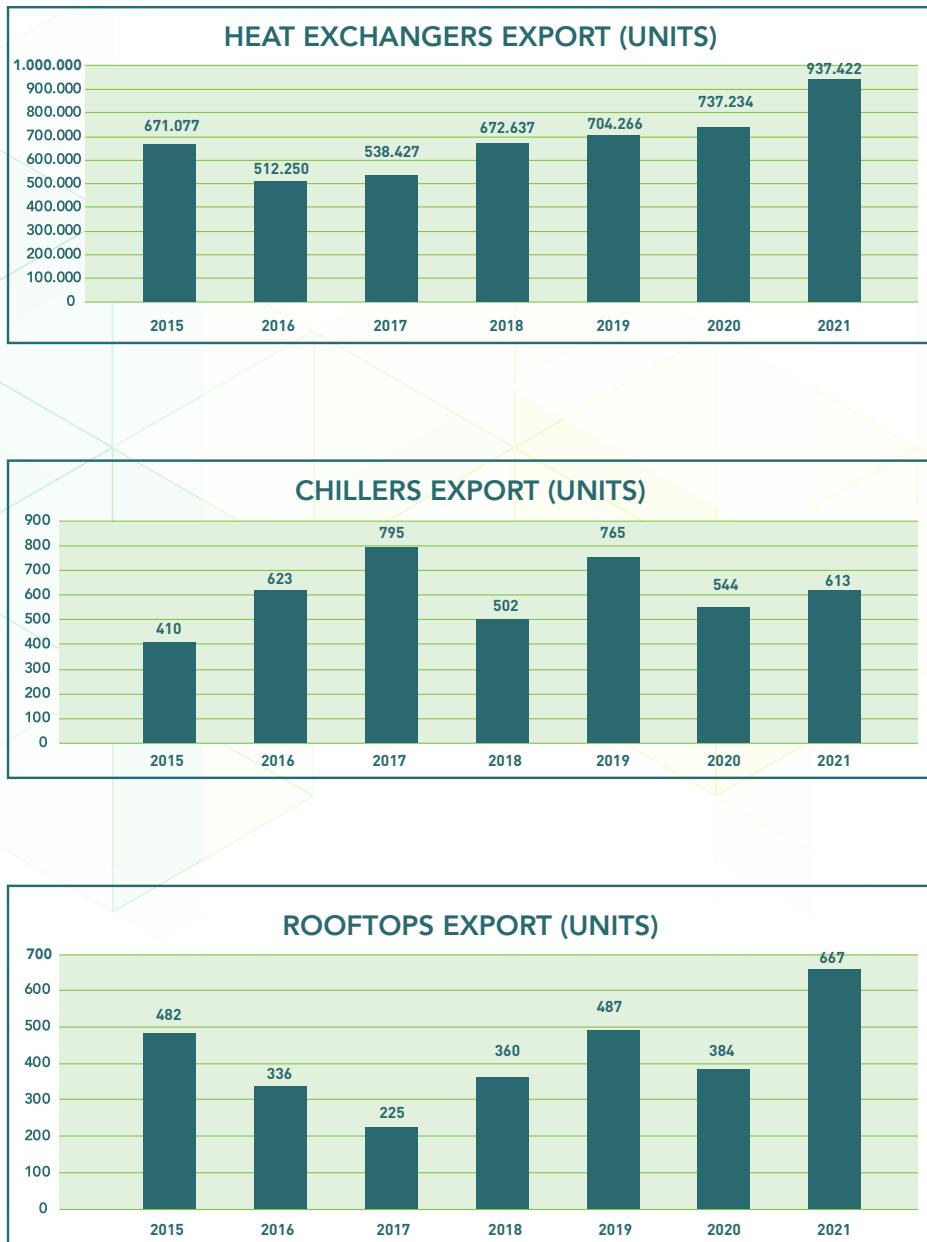
EXPORT AND MARKET DYNAMICS



SOURCE: İSKİD, TURKISH HVAC-R EXPORTERS ASSOCIATION

Please contact our association to obtain current İSKİD's statistics data.

EXPORT AND MARKET DYNAMICS



SOURCE: İSKİD, TURKISH HVAC-R EXPORTERS ASSOCIATION

Please contact our association to obtain current İSKİD's statistics data.



MEMBERS



İSTANBUL

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- Heat Recovery Units
- Heat Recovery Ventilation Units



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- Air Handling Units
- Heat Recovery Units



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M



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- Centrifugal Radial Fans
- Domestic Fans
- Cooling Fan
- Air Purifiers



KOCAELİ

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info@alarko-carrier.com.tr

M I



- Roof Top Air Conditioners
- Air Handling Units
- Hygenic Air Handling Units
- Fancoils
- Chiller Units

M : MANUFACTURER

I : IMPORTER

Air Conditioners

Ventilation

Industrial Refrigeration

Automation

Centralized Air Conditioning

Humidifying

Industrial Ventilation

Other



İSTANBUL

ALDAĞ
DİŞ TİC. A.Ş.



Tel: +90 (216) 451 62 04
www.aldag.com.tr
aldag@aldag.com.tr

- Fancoils



İSTANBUL

ALDAĞ
ISITMA SOĞUTMA KLİMA
SAN. VE TİC. A.Ş.



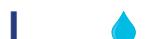
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- Roof Top Air Conditioners
- Air Handling Units
- Chiller units
- Cooling Towers



İSTANBUL

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www.alizemhs.com
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- Air Purifiers
- Air Filters
- Dust Collection and Filter Units



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Tel: +90 (212) 314 34 34
www.arcelik.com.tr

- Split Air Conditioners
- Multisplit Air Conditioners
- VRF/VRV Air Conditioners
- Fancoils



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SOĞUTMA ISITMA VE KLİMA
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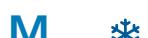
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www.atlantikgrup.com
info@atlantikgrup.com

- Roof Top Air Conditioners
- Cooling Towers
- Water and Air Source Heat Pumps
- Chiller Units
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KOCAELİ

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- Fancoils
- Condensers
- Evaporators
- Heat Exchangers

M : MANUFACTURER

I : IMPORTER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other



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- Smoke Exhaust Fans
- Domestic Fans
- Cell Aspirators



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merkez1@baymak.com.tr



- Air Conditioners
- Cabinet
- Multisplit Air Conditioners



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info@belimo.com.tr



- Automatic Controller Systems



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satis@bomaksan.com



- Air Purifiers
- Dust Extraction Arms
- Dust Collection and Filter Units
- Other Air Ducts
- Other Fans



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- Air Handling Units
- Hygenic Air Handling Units
- Fancoils
- Heat Recovery Units
- Other Fans



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- Split Air Conditioners
- Multisplit Air Conditioners
- VRF/VRV Air Conditioners
- Fancoils
- Heat Recovery Ventilation Units

M : MANUFACTURER

I : IMPORTER

Air Conditioners

Ventilation

Industrial Refrigeration

Automation

Centralized Air Conditioning

Humidifying

Industrial Ventilation

Other

B/S/H/

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kurumsal.iletisim@bshg.com

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- Cabinet



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- Air Handling Units
- Hygenic Air Handling Units
- Heat Recovery Ventilation Units
- Fire Dampers
- VAV Units



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- Cell Aspirators
- Humidifiers



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- Compressors
- Refrigerant Medium
- Electronic Expansion Valves



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- Wet / Dry Cooler
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M : MANUFACTURER

I : IMPORTER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other



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- Compressors
- Flow Control Equipment
- Automatic Controller systems
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- Remote Monitoring & Control Systems



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- Refrigerated Display>Show Cases
- Cold Room Air Coolers
- Cold Rooms



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- Axial Fans
- Other Fans
- Compressors
- Refrigerant Medium



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- Split Air Conditioners
- Roof Top Air Conditioners
- Air Handling Units
- Fancoils
- Chiller Units



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- Compressors
- Automatic Controller Systems
- Control Systems for the Cold Rooms
- Chiller Controller
- Flow Control Equipment



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- Air Handling Units
- Roof Top Air Conditioners
- Heat Recovery Units
- Air Grilles and Diffusers
- Fire Dampers

M : MANUFACTURER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other

I : IMPORTER



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- Cooling Components

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- Chiller Units

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- Air Grilles and Diffusers
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- Fire Dampers
- Smoke Dampers
- VAV Units

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- Split Air Conditioners
- Multisplit Air Conditioners
- Cabinet
- VRF/VRV Air Conditioners

M : MANUFACTURER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other

I : IMPORTER



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- Roof Top Air Conditioners
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- Indoor Pool Dehumidification AHU
- Heat Recovery Ventilation Units



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- Chiller Units
- Heat Exchangers
- Cooling Towers
- Closed Control Air Conditioners



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www.ercanteknik.com
info@ercanteknik.com



- Compressors
- Valves for Refrigeration/Cooling Systems
- Safety Valves
- Safety Valves for Carbone Dioxide Systems
- Refrigeration Valves for Carbone Dioxide Systems



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- Condensers
- Gas Storage Containers (Liquid Storage)
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- Valves for Refrigeration/Cooling Systems
- Oil Reservoirs



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- Cooling Axial Fans
- Compressors
- Refrigeration Cabinets and Units
- Frigorific Cooling for Transportation Vehicles
- Valves for Refrigeration/Cooling Systems

M : MANUFACTURER

Air Conditioners

Ventilation

Industrial Refrigeration

Automation

Centralized Air Conditioning

Humidifying

Industrial Ventilation

Other

I : IMPORTER



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- Heat Exchangers
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FabricAir

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- Fabric Air Dispersion Systems



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- Air Handling Units
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- Cell Aspirators
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- Axial Fans
- Cooling Fan
- Compressors
- Control Systems for the Cold Rooms
- Refrigerant Medium

M : MANUFACTURER

I : IMPORTER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other



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- Chiller Units
- Heat Exchangers
- Condensers
- Evaporators
- Cold Room Air Coolers



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- Dehumidifiers
- Condensers
- Evaporators
- Dry Cooler



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- Chiller Units
- Cooling Towers



KOCAELİ

GEMAK GENEL SOĞUTMA MAK. SAN. VE TİC. A.Ş.

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- Condensers
- Evaporators
- Heat Exchangers
- Dry Coolers
- Cold Room Air Coolers



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- Air Filters
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- Gas Filters (Cartridge Sleeves)



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- Automatic Controller Systems
- Building Management Systems (BMS)
- Digital Controller
- Controllers for Heat Pump Units
- Communicating Thermostats

M : MANUFACTURER

Air Conditioners

Ventilation

Industrial Refrigeration

Automation

Centralized Air Conditioning

Humidifying

Industrial Ventilation

Other

I : IMPORTER



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info@gsmu.com.tr

- Air Handling Units
- Heat Recovery Units
- Centrifugal Radial Fans
- Cell Aspirators
- Flexible Air Ducts



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- Liquid Receivers
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- Oil Management Products



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- Split Air Conditioners
- VRV/VRF Air Conditioners
- Air Handling Units
- Fancoils
- Chiller Units



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- Air Curtains
- Humidifiers
- Industrial Ventilation Products
- Fabric Air Ducts
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info@havkon.com



- Automatic Control Systems
- Buildin Management Systems
- Control Systems for Cold Rooms
- Remote Monitoring &Control Systems
- Temperature Humidity Pressure Equipment

M : MANUFACTURER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other

I : IMPORTER



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www.heinenhopman.com
info@tr.heinenhopman.com

M I



- Air Handling Units
- Fancoils
- Chiller Units
- Smoke Dampers
- Cold Rooms



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M I



- Heat Recovery Units
- Volume Dampers
- Air Curtains



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info@flexiva.com.tr

M



- Flexible Air Ducts



İZMİR

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www.imasklima.com.tr
imas@imasklima.com.tr

M I



- Roof Top Air Conditioners
- Close Control Air Conditioners
- Fancoils
- Chiller Units
- Cooling Towers



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www.imbat.com
info@imbat.com

M



- Roof Top Air Conditioners
- Close Control Air Conditioners
- Indoor Pool Dehumidification AHU
- Chiller Units
- Cold Room Air Coolers



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www.ispekkfk.com
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M



- Circular Air Ducts
- Rectangular Air Ducts
- Fabric Air Ducts
- Other Air Ducts
- Volume Dampers

M : MANUFACTURER

I : IMPORTER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other



İSTANBUL

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M I

- Air Handling Units
- Chiller Units
- Fancoils
- VRF/VRV Air Conditioners
- Split Air Conditioners



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**KARSU
SOĞUTMA SANAYİ VE
TİCARET A.Ş.**

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M

- Chiller Units
- Condensers
- Evaporators
- Cold Rooms



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M

- Evaporators
- Condensers
- Heat Exchangers
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bilgi@kayites.com.tr

M

- Axial Fans
- Centrifugal Radial Fans
- Jet Fans
- Smoke Exhaust Fans
- Cooling Fan



İZMİR

**KLAS ISITMA SOĞUTMA
KLİMA SANAYİ VE TİC. A.Ş.**

Tel: +90 (232) 328 10 00
www.klsklima.com.tr
email@klsklima.com.tr

M I

- Air Handling Units
- Roof Top Air Conditioners
- Chiller Units
- Fancoils
- Heat Recovery Ventilation Units



İSTANBUL

**KMC FİLTRE
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www.kmcfiltre.com
filtre@kmcfiltre.com

M I

- Air Filters

M : MANUFACTURER

I : IMPORTER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other



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- Condensers
- Evaporators
- Gas Filters (Cartridge Sleeves)
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- Split Air Conditioners
- Multisplit Air Conditioners

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**MARTEK
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VE TİC. LTD. ŞTİ.**



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- Refrigerated Display>Show Cases
- Cold Room Air Coolers
- Cold Rooms

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MAKİNE SAN. TİC. A.Ş.**



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www.merkezmotor.com.tr
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- Axial Fans
- Other Fans
- Cooling Fan
- Compressors

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TİC. LTD. ŞTİ.**



Tel: +90 (232) 376 83 20
www.messan.com.tr
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- Chiller Units
- Heat Exchangers
- Condensers
- Cold Room Air Coolers
- Cold Rooms

M : MANUFACTURER

I : IMPORTER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other



İSTANBUL

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- Air Purifiers
- Air Filters
- Chemical Filtration Equipment
- Dust Extraction Arms
- Dust Collection and Filter Units



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- Air Purifiers
- Air Filters
- Dust Collection and Filter Units
- Gas Filters (Cartridge Sleeves)



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- Air Conditioners
- Cabinet
- VRF/VRV Air Conditioners
- Fancoils
- Heat Recovery Units



niba
cooling towers

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- Cooling Towers

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- Centrifugal Radial Fans
- Jet Fans
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- Indoor Pool Dehumidification AHU
- Chiller units
- Heat Recovery Units
- Axial Fans

M : MANUFACTURER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other

I : IMPORTER

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- Split Air Conditioners
- Multisplit Air Conditioners
- VRF/VRV Air Conditioners
- Fancoils
- Heat Recovery Ventilation Units



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- Axial Fans
- Smoke Exhaust Fans
- Safety Valves
- Heat Exchangers
- Remote Monitoring Systems



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- Compressors
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- Automatic Controller Systems
- Building Management Systems (BMS)
- Digital Controller
- Heat-Humidity-Pressure Equipment
- Remote Monitoring Systems

M : MANUFACTURER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other

I : IMPORTER



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- Heating Units
- Duct Type Electrical Heaters



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- Axial Fans
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- Other Fans



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- Roof Top Air Conditioners
- Cabinet



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- Split Air Conditioners
- Multisplit Air Conditioners
- Cabinet
- VRF/VRV Air Conditioners
- Chiller Units



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sales@sarbzuz.com



- Heat Exchangers
- Condensers
- Evaporators
- Dry Cooler
- Wet / Dry Cooler



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- Chiller Units
- Compressors
- Cold Room Air Coolers
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- Frigorific Cooling for Transportation Vehicles

M : MANUFACTURER

I : IMPORTER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other



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- Automotic Controller Systems
- Building Management Systems
- Digital Controller
- Remote Monitoring Systems
- Chiller Controller



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ayca.eroglu@systemair.com.tr



- Air Handling Units
- Fancoils
- Axial Fans
- Centrifugal Radial Fans
- Heat Recovery Ventilation Units



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info@technowell.com.tr



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- Evaporative Cooler
- Air Handling Unit Humidifiers
- Cold Storages
- Germination Chambers



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info@teknofan.com



- Axial Fans
- Jet Fans
- Cell Aspirators
- Other Fans
- Heat Recovery Ventilation Units



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iklimsasiletisim@teknosa.com



- Split Air Conditioners
- Multisplit Air Conditioners
- Cabinet
- VRF/VRV Air Conditioners
- Air Handling Units



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info@termofan.com.tr



- Roof Top Air Conditioners
- Air Handling Units
- Fancoils
- Chiller Units
- Axial Fans

M : MANUFACTURER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other

I : IMPORTER



Heat Exchangers

MANİSA

TERMOKAR
ISITMA SOĞUTMA KLİMA
CİH. SAN. VE TİC. A.Ş.



- Heat Exchangers
- Condensers
- Evaporators
- Dry Coolers



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- Remote Monitoring Systems
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- Other Fans
- Humidifiers
- Dehumidifiers
- Dust Collection and Filter Units



İSTANBUL

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TERMİK CİHAZLAR VE
MAKİNA SANAYİ VE TİC. A.Ş.



- Heat Exchangers
- Condensers
- Evaporators
- Dry Cooler
- Wet / Dry Cooler



İSTANBUL

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SAN. VE TİC. A.Ş.



- Split Air Conditioners
- Multisplit Air Conditioners
- Roof Top Air Conditioners
- Cabinet
- VRF/VRV Air Conditioners



İSTANBUL

TRANE KLİMA
TİCARET A.Ş.



- Roof Top Air Conditioners
- Air Handling Units
- Hygenic Air Handling Units
- Indoor Pool Dehumidification AHU
- Fancoils

M : MANUFACTURER

I : IMPORTER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other



The art of handling air

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- Fancoils
- Centrifugal Radial Fans
- VAV Units
- Dust Collection and Filter Units
- Automatic Controller Systems



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TÜRK DEMİRDÖKÜM FABRİKALARI A.Ş.

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www.demirdokum.com.tr
info@demirdokum.com.tr



- Split Air Conditioners
- Multisplit Air Conditioners
- VRF/VRV Air Conditioners



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Tel: +90 (212) 623 03 00
www.ulpatek.com
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- Air Purifiers
- Air Filters
- Chemical Filtration Equipment
- Dust Extraction Arms
- Dust Collection and Filter Units



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- Roof Top Air Conditioners
- Air Handling Units
- Fancoils
- Chiller Units
- Heat Recovery Units



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Tel: +90 (216) 558 80 00
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- Split Air Conditioners
- Multisplit Air Conditioners
- VRF/VRV Air Conditioners

M : MANUFACTURER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other

I : IMPORTER



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- Chiller Units
- Dry Cooler
- Wet / Dry Cooler



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- Axial Fans
- Smoke Exhaust Fans
- Jet Fans
- Heat Recovery Ventilation Units
- Duct Type Electrical Heaters



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- VAV Units
- Blast Dampers
- Humidifiers
- Chemical Filtration Equipment
- Dust Extraction Arms



MANİSA

VESTEL BEYAZ EŞYA

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www.vestel.com.tr



- Split Air Conditioners
- Multisplit Air Conditioners
- Cabinet
- VRF/VRV Air Conditioners



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- Split Air Conditioners
- Multisplit Air Conditioners
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- Cold Room Air Coolers

M : MANUFACTURER



Air Conditioners



Ventilation



Industrial Refrigeration



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Automation



Other

I : IMPORTER



İSTANBUL

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- Control System for Cold Room
- Heat Exchangers
- Refrigerant Equipment



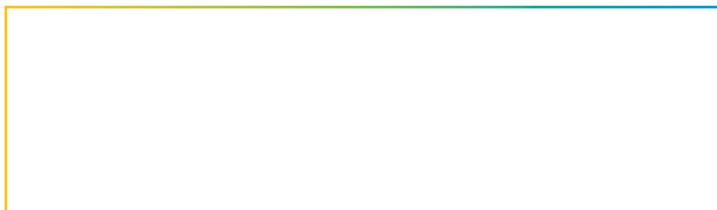
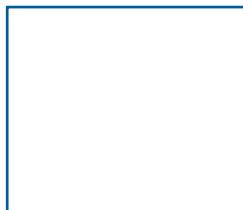
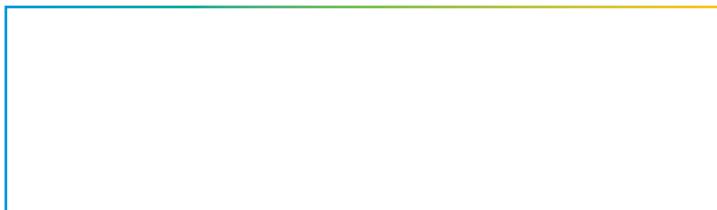
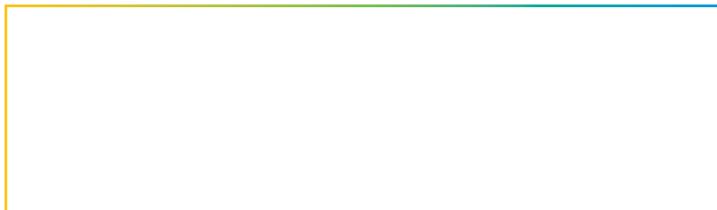
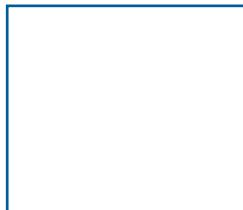
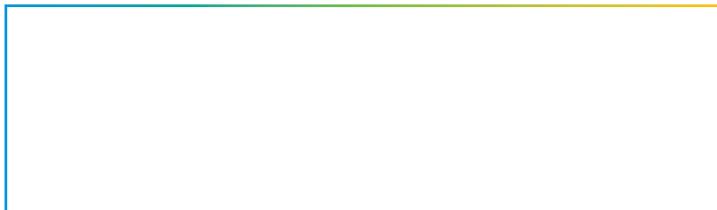
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omur.aydogan@ziehl-abegg.com.tr



- Axial Fans
- Centrifugal Radial Fans
- Smoke Exhaust Fans
- Cooling Fan
- Automatic Controller Systems



M : MANUFACTURER



Air Conditioners



Ventilation



Industrial Refrigeration



Automation



Centralized Air Conditioning



Humidifying



Industrial Ventilation



Other

I : IMPORTER

TÜRKİYE HVAC&R INDUSTRY STATISTICS 2023

	PRICE LIST
5 Years Summary	1.125 EURO+VAT
Full Report	5.400 EURO+VAT
4 Months (Split-VRF-Heatpump) Report	450 EURO+VAT
8 Months (Split-VRF-Heat Pump Report)	900 EURO+VAT
Split-Multi Split	1.125 EURO+VAT
VRV Systems	1.125 EURO+VAT
Heat Pumps	1.125 EURO+VAT
Close Control Air Conditioner	450 EURO+VAT
Rooftop Air Conditioner	900 EURO+VAT
Fancoil	900 EURO+VAT
Heating Units	450 EURO+VAT
Heat Recovery Ventilation Units	900 EURO+VAT
Air Handling Units (Moduler-Pool-Hygenic-Standart)	1.125 EURO+VAT
Chillers	1.125 EURO+VAT
Water Cooling Towers	450 EURO+VAT
Heat Exchanger (Battery)	900 EURO+VAT
Steam Humidifier	450 EURO+VAT
Fan	900 EURO+VAT
Filter	450 EURO+VAT
Air Distribution Components & CAV+VAV Units & Fire and Smoke Exhaust"	900 EURO+VAT
Cold Room & Central Cold Room	450 EURO+VAT
Air Purifier (Last 4 Years)	900 EURO+VAT
Condensing Unit	450 EURO+VAT

Please contact our association to obtain current İSKİD's statistics data

TÜRKİYE HVAC&R INDUSTRY STATISTICS

2023



> MEMBERS



Air Conditioners



Centralized Air Conditioning



Ventilation



Humidifying, Dehumidifying,
purification and ionization of air



MEMBERS

❄ Industrial refrigeration



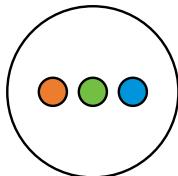
🌀 Industrial ventilation



⚙ Instrumentation, Control and Automation (ICA)



Others



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WATER TREATMENT, FIRE PREVENTION, POOL AND SOLAR ENERGY SYSTEMS EXHIBITION

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AIRLINES

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COMMODITY EXCHANGES OF TURKEY) IN ACCORDANCE WITH THE LAW NUMBER 5174

ISK-SODEX ISTANBUL 2023 AT A GLANCE



89,694 visitors
300 VIP buyers from
69 countries



114

visiting countries

15%

foreign visitor rate

94%

satisfaction rate

97%

recommending

94%

will visit again

84%

decision maker

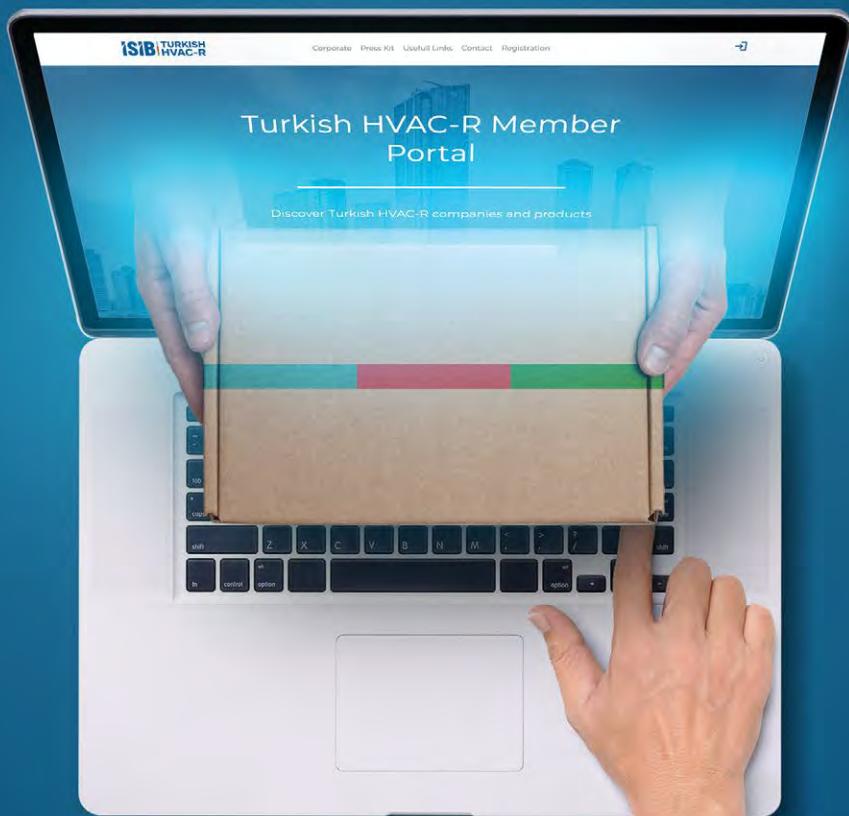
88%

satisfaction rate with exhibitor quality

38%

first time visited

10 Halls
749 exhibitors
120.000m²
exhibition area





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